



**CLIFF CONSULTING, INC.**

... your partners for project success

Achieve success and balance in your life.  
... Join the Cliff Consulting team.

Perhaps you've been there - large firm, large bureaucracy, and too much travel. That's not us. Cliff Consulting, Inc. is a well-respected, boutique firm of highly experienced consultants who thrive on the challenges of leading critical projects such as mergers, technology implementations, and operational improvements. Our environment allows you to concentrate only on what you do best, with minimal travel requirements, no ladder to climb, and no sales quotas to meet.

As a Cliff Consultant you will bring to the table 10 or more years of experience consulting, improving operations, implementing technology, and leading major projects. Using this experience you will partner with our clients' internal teams, taking responsibility from project strategy through to successful execution. Your attitude and collaborative, egoless approach will be the most significant factor in your effectiveness. You are able to quickly see the big picture and then work with your client team to chart a strategy and course for success. You're consistently praised for your ability to connect with other people to get the important things done. You communicate fluidly and effectively with individuals at all levels of a client organization given your written and verbal communication skills. You combine your deep analytical skills with solid intuition, judgment, self-awareness, and listening. Given the politically charged environments you've navigated in your considerable work history, you understand the importance of paving the back roads of communication while upholding the highest level of integrity.

If this sounds like you, we'd very much like to hear from you. Founded in 1972, Cliff Consulting has a stellar track record of successfully implementing hundreds of major projects and enjoys a client community based almost entirely on referrals. Our clients include many of the Bay Area's leading companies such as Wells Fargo, The Clorox Company and Kaiser Permanente as well as large nonprofit organizations in the arenas of philanthropy and education. Our success rests on our dedication to putting our clients' needs first while also maintaining a practice that respects the lifestyles and interests of our associates. Unlike some consulting firms, our goal is not to be viewed as the "experts" with the "answers"; instead we view our mission as marshaling, aligning and leading the appropriate resources to develop the right strategies, solutions and results for each specific situation. And because we are intentionally small, we can truly focus on the needs of our local clients while giving our associates the opportunity to do what they do best without having to travel. We offer very competitive compensation and benefits and enjoy some of the highest retention rates in the industry.

To learn more, please email us your resume and cover letter to [Careers@CliffConsulting.net](mailto:Careers@CliffConsulting.net).

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510-530-7751 \* [Careers@CliffConsulting.net](mailto:Careers@CliffConsulting.net) \* [www.CliffConsulting.net](http://www.CliffConsulting.net)